

NETWORK RELATIONSHIPS SUMMARY

Review your contacts and fill in the following table to get a better idea of how your relationships are or can be of value to you.

In the “Decision-Making Power” column, indicate whether they have the:

- *power to hire you,*
- *influence someone else (who may hire you), or*
- *spread your brand reputation (and to whom).*

Name	Organization	Role and Responsibilities	Decision-Making Power



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